



Ohio National
Financial Services®

Advanced Planning

Estate Planning Data Taker



Please do not use this form to request an estate analysis report. Instead, complete "Request For Estate Analysis Report" (Form 2490).

Date _____

Prepared by _____

A. Personal Data

Estate Owners:

Name _____ Date of Birth / / Health _____

Residence Address _____ Residence Phone () _____

Employer _____ Year Started / / _____

Occupation/Title _____ Annual Compensation \$ _____

Business Address _____ Business Phone () _____

Spouse Name _____ Date of Birth / / Health _____

Employer _____ Year Started / / _____

Occupation/Title _____ Annual Compensation \$ _____

Business Address _____ Business Phone () _____

Date of Marriage / / _____

Do you have a pre- or post-nuptial agreement? Yes No

Prior Marriage(s)? Yes No

Obligation from prior marriage(s)? Yes No

Children:

Name _____ Date of Birth _____ Health _____ Marital Status _____

_____ / / _____

_____ / / _____

_____ / / _____

_____ / / _____

Other Dependents:

Name _____ Date of Birth _____ Health _____ Marital Status _____

_____ / / _____

_____ / / _____

Parents:

Name _____ Age _____ Situation _____

Comments:

Advisers:

Attorney: _____ Phone ()

Address _____

Accountant: _____ Phone ()

Address _____

Bank/Trust Officer: _____ Phone ()

Address _____

Other: _____ Phone ()

Address _____

B. Insurance

	Policy 1	Policy 2	Policy 3	Policy 4	Policy 5
Insured(s)					
Company					
Plan					
Face Amount					
Owner					
Beneficiary					
Cash Value					
Annual Premium					

C. Inventory of Assets & Liabilities (List ownership at today's fair market value.)

ASSETS	CLIENT	SPOUSE	JOINT	COMMUNITY
Investments				
Cash	\$	\$	\$	\$
Stocks/Mutual Funds	\$	\$	\$	\$
Bonds	\$	\$	\$	\$
Other	\$	\$	\$	\$
Total Investments	\$	\$	\$	\$
Business Interests				
Business	\$	\$	\$	\$
Machinery/Equipment	\$	\$	\$	\$
Crops/Livestock	\$	\$	\$	\$
Other	\$	\$	\$	\$
Total Business Interests	\$	\$	\$	\$
Real Estate				
Residence	\$	\$	\$	\$
Vacation Home	\$	\$	\$	\$
Farm/Ranch	\$	\$	\$	\$
Investment	\$	\$	\$	\$
Other	\$	\$	\$	\$
Total Real Estate	\$	\$	\$	\$
Miscellaneous				
Personal	\$	\$	\$	\$
Autos/Boats	\$	\$	\$	\$
Household Furnishings	\$	\$	\$	\$
Jewelry	\$	\$	\$	\$
Other	\$	\$	\$	\$
Total Miscellaneous	\$	\$	\$	\$
LIABILITIES				
Mortgages	\$	\$	\$	\$
Loans	\$	\$	\$	\$
Accounts Payable	\$	\$	\$	\$
Other	\$	\$	\$	\$
Total Liabilities	\$	\$	\$	\$

D. Retirement Benefits

CLIENT: Are you currently a participant in a retirement plan? Yes No

For each type of plan:	PLAN 1	PLAN 2	PLAN 3
Plan Type			
Present Value	\$	\$	\$
Expected Growth	%	%	%
Beneficiary (at death)			
Annual Contribution (if any)	\$	\$	\$

SPOUSE Are you currently a participant in a retirement plan? Yes No

For each type of plan:	PLAN 1	PLAN 2	PLAN 3
Plan Type			
Present Value	\$	\$	\$
Expected Growth	%	%	%
Beneficiary (at death)			
Annual Contribution (if any)	\$	\$	\$

E. Wills and Trusts

WILLS

CLIENT: Do you have a will? Yes No **SPOUSE:** Do you have a will? Yes No

When was it prepared/last reviewed? _____

Basic distribution arrangements _____

Type of Marital Deduction Clause:

Client	Spouse	
_____	_____	None
_____	_____	Simple Will — Maximum (100% to spouse)
_____	_____	Credit Trust
_____	_____	Specific Dollar Amount: \$ _____
_____	_____	Percentage of Estate: _____ %

Have you named guardians for minor children? Yes No

Who? _____ Relation? _____

TRUSTS

Have you created any trusts? Yes No

1. Type of Trust _____ Date of Trust / / _____

Trustee(s) _____ Relation? _____

Beneficiary(ies) _____ Relation? _____

_____ Relation? _____

Assets in Trust _____ Value \$ _____

2. Type of Trust _____ Date of Trust / / _____

Trustee(s) _____ Relation? _____

Beneficiary(ies) _____ Relation? _____

_____ Relation? _____

Assets in Trust _____ Value \$ _____

Do you have a QTIP marital trust? Yes No

Do you have an irrevocable life insurance trust? Yes No

List assets funding the trust and their value _____

Are you a trustee or beneficiary under a trust set up by someone else? Yes No

Explain _____

F. Gifts and Bequests

Have you or your spouse made any gifts? Yes No

Donor	Donee	Amount of Gift	Date	Amount of Gift Taxes Paid
		\$ _____	/ /	\$ _____
		\$ _____	/ /	\$ _____

Are future gifts contemplated? Yes No

Explain _____

Have you ever made a gift under the Uniform Gifts/Transfers to Minors Act? Yes No

Who is the custodian? _____ Who are the donees? _____

What was given? _____

Do you or your spouse have any special bequests you wish to make? Yes No

Donor	Donee	Amount	Charitable (Y/N)
		\$ _____	
		\$ _____	

G. Inheritance & Powers of Appointment

Do you expect to receive an inheritance? Yes No Amount \$ _____

Does your spouse expect to receive an inheritance? Yes No Amount \$ _____

Do you have a general power of appointment over other property? Yes No

What is the fair market value of that property?

Your Property \$ _____ Spouse's Property \$ _____

H. Business Interest

Name of Business _____

Type of Business Organization _____

Nature of Business _____

Owner	Relationship (if any)	Position	% Owned
			%
			%
			%
			%

Fair market value of business interest: **Client** \$ _____ **Spouse** \$ _____

What do you estimate is the liquidation value of your business (i.e., what would your estate collect)? \$ _____

Do you have a child now active in the business or one who intends to be active? Yes No

Is there a buy-sell agreement? Yes No **IF SO:**

Is it a cross purchase agreement plan or is the company purchasing the business interest? _____

Does it provide for the procedure to be followed in the event of: death disability withdrawal retirement

Does it compel the purchase and sale of an associate's interest in the event of death or is it optional? _____

Who will be the purchaser? _____

How is the purchase price determined — book value, fixed price or formula? _____

What is the agreement price today? _____

When was the price last reviewed? _____

Is the agreement funded? Yes No With life insurance? Yes No With disability insurance? Yes No

If no buy-sell agreement exists:

Do you intend to liquidate the business at your death? Yes No

Do you intend to transfer your business interest by will? Yes No

To whom? _____

Do you intend to sell your business at death? Yes No

To whom? _____ Relation to Owner _____

I. Income & Estate Objectives

Do any of your children have special educational, medical or financial needs? _____

What is your estimate of the emotional maturity of your children? _____

Do you have any children in college? Yes No How many? _____

Do you anticipate sending any children to college in the future? Yes No How many? _____

If you have children from a former marriage or relationship, what financial objectives do you wish to provide them? _____

Are any assets already owned by children or for them? Yes No

Child's Name	Description of Assets	How Held: Trust, Custodianship, etc.	Amount
			\$
			\$
			\$
			\$
			Total \$

Do you want your spouse to manage your estate from an investment standpoint? Yes No

To whom would your spouse look for management help? _____

Do you expect that your surviving spouse will work? Yes No

Do you expect your surviving spouse to remain in your present home? Yes No

Do you want to pay off your home mortgage at your death? Yes No

At your spouse's death? Yes No

At what age do you plan to retire? Client _____ Spouse _____

At what monthly income? Client _____ Spouse _____

Do you want to reduce estate taxes and settlement costs? Yes No

Is meeting your income objectives more important than reducing settlement costs? Yes No

What is your most important estate planning objective?

Is there anything else I should know — about your family, your plans or anything that is of particular concern?

Comments



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